### New Lanark World Heritage Site Redevelopment & Visitor Experience





### **New Lanark World Heritage Site** A Brief History in relation to Outstanding Universal Value

- 1785-1800 Became the world's largest water-powered cotton spinning complex
- 2. 1800-1825- Robert Owen's 'Greatest Social Experiment'
- 1785-1968- Continuous benevolent company management;
  village remains intact.



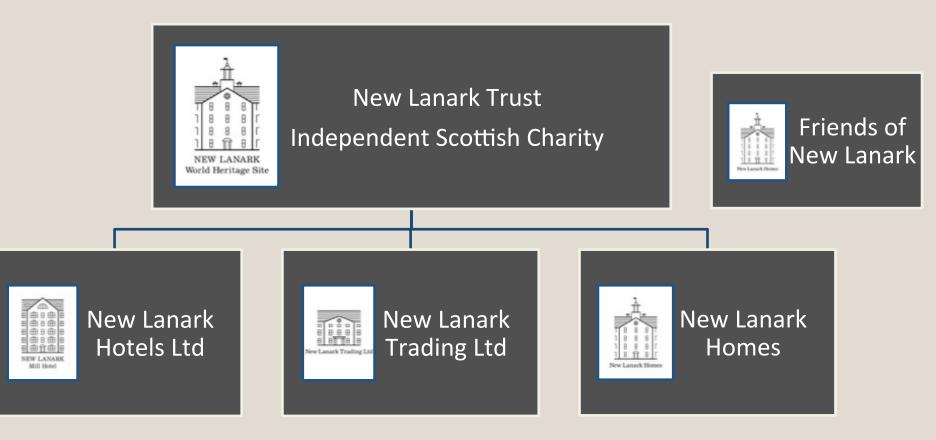
### **New Lanark World Heritage Site** The Story So Far



- 1963: New Lanark Housing Association formed
- 1974: Formation of New Lanark Conservation and Civic Trust
- 1982: Listed Building repairs notices and Compulsory Purchase
  Order served on Mills
- 1967 2017: 50 years of exemplary restoration
- 2001- UNESCO World Heritage Site Inscription
- 2012- Launch of World Heritage Site Management Plan
- 2017 onwards- Redevelopment of the Visitor Offer

### **New Lanark World Heritage Site** A Social Enterprise





### **New Lanark World Heritage Site** A Resilient Organisation

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### Challenges

- Public funding reductions
- Charity / Commercial Subsidiary Company model now problematic as a result of new rates demands
- Brexit and competition
- Reinvestment needs
- HLF funded Resilience project looking at
  - Organisational structure & governance
  - Forward planning
  - Staffing & succession planning

**Business Strategy** 

- World Heritage Management Plan due for review
- Leads into new strategic plan for development of the visitor experience

New Lanark World Heritage Site Key Questions.....



WHAT is New Lanark?

WHERE do we position our Visitor Experiences?

**WHY** do we want to make these developments?

**WHEN** do we want to achieve this?

**HOW** will we achieve our ambitions?

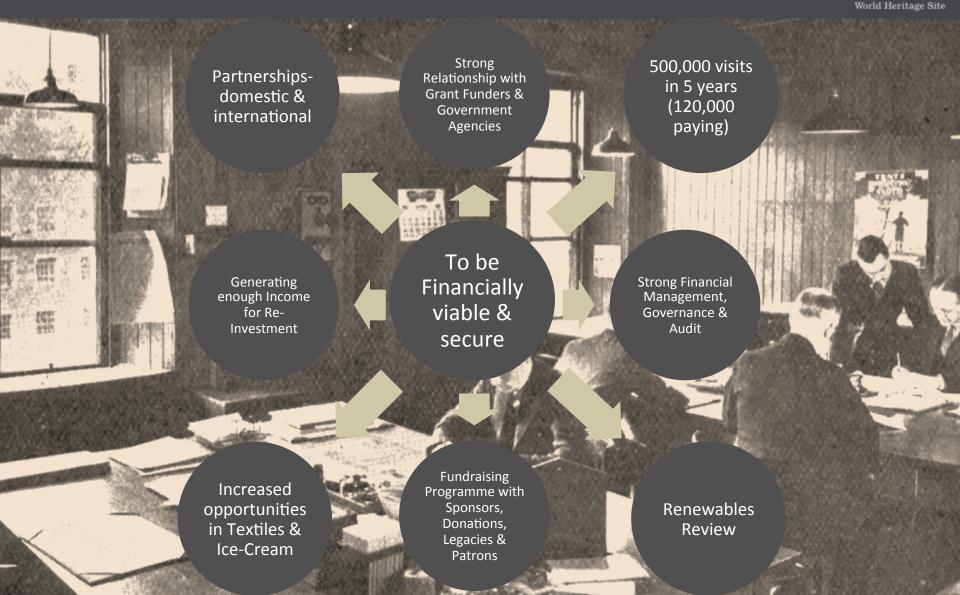


### New Lanark World Heritage Site What is New Lanark?





## New Lanark World Heritage Site Aim 1



## New Lanark World Heritage Site Aim 2



# New Lanark World Heritage Site Why?



- 1. Offer an improved visitor experience with:
  - More ways of exploring the story of New Lanark
  - A stronger link between the history and current management of the site
  - Improved customer service across all areas
  - Richer and more meaningful connections with partners
- 2. Increase paid visitor numbers
- Generate increased income through Visitor Attraction, Mill Café, Mill Shop, Temporary Exhibition Programme & Accommodation.
- 4. Become more self-sustaining and less reliant on external funders



## New Lanark World Heritage Site When: Rough Timeline for Redevelopment



### Short Term

Mill Shop Experience Mill Café Exhibitions Gallery

### **Medium Term**

Information & Ticket Centre Spinning History Gallery Living History Galleries & Learning Centre Story of New Lanark Discovery Ride Building History Gallery Archive & Search Room Art Loft & Mill-top Garden & Gallery

### Long Term

Welcome Centre Valley Discovery Ride Investment in Accommodation



# New Lanark World Heritage Site How?



Enriching every step of the visitor journey:

Access:	Lanark-New Lanark CP / New Lanark CP-New Lanark Village
Orientate:	Find out where you can go / what you can see BEFORE you
	get into the village / the surrounding area
Discover:	Get an overview / real view of the site
Explore:	Key thematic areas of Visitor Attraction & surroundings
Experience:	Mill Hotel / Mill shop / Mill Cafe
Review:	Feedback in person / on-site / on-line
Return:	Offering enough for visitors to return again and again

### New Lanark World Heritage Site Access & Transport Links





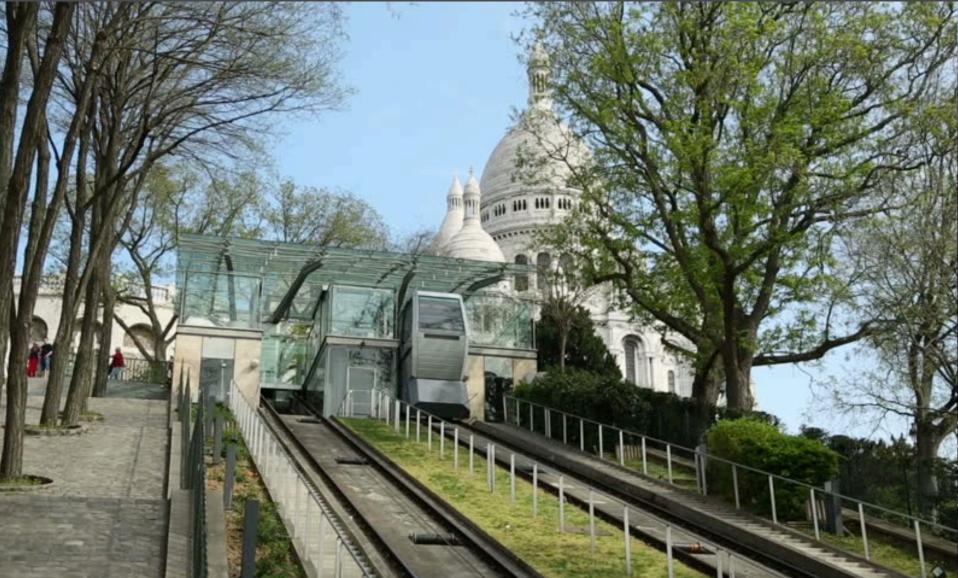
### New Lanark World Heritage Site Welcome Centre





### New Lanark World Heritage Site Valley Discovery Ride





### New Lanark World Heritage Site Information & Ticket Centre





### New Lanark World Heritage Site Archive & Search Room





### New Lanark World Heritage Site Exhibitions Gallery



## ARTIST EXTLES Picasso to Warhol

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### New Lanark World Heritage Site Art Loft





### New Lanark World Heritage Site Mill-top Garden & Gallery





### New Lanark World Heritage Site Story of New Lanark Discovery Ride





## New Lanark World Heritage Site 'Spinning History' Textile & Industry Gallery





### New Lanark World Heritage Site Building History Architecture & Landscape Gallery





### New Lanark World Heritage Site 'Living History' Life & Learning Gallery



### New Lanark World Heritage Site New Lanark Learning Centre





### New Lanark World Heritage Site Mill Café & Foodhall





### New Lanark World Heritage Site Mill Shop & Textile Range





### New Lanark World Heritage Site Attraction Assistants & Volunteers





## New Lanark World Heritage Site Partnerships



### • Local:

- Lanark Community Development Trust
- South Lanarkshire Council
- Clyde and Avon Valley Landscape Partnership
- Lanarkshire Heritage Forum and other Museum & Heritage organisations
- National
  - Historic Environment Scotland
  - The Co-Operative
- International
  - Historic New Harmony, Indiana
  - The Smithsonian
- Funders:
  - Heritage Lottery Fund
  - Scottish Enterprise
  - Sponsors & Donors

## New Lanark World Heritage Site Site Signage





### New Lanark World Heritage Site Complete & Easy Digital





### New Lanark World Heritage Site Spectacular Marketing





**SUBSCRIBE** 

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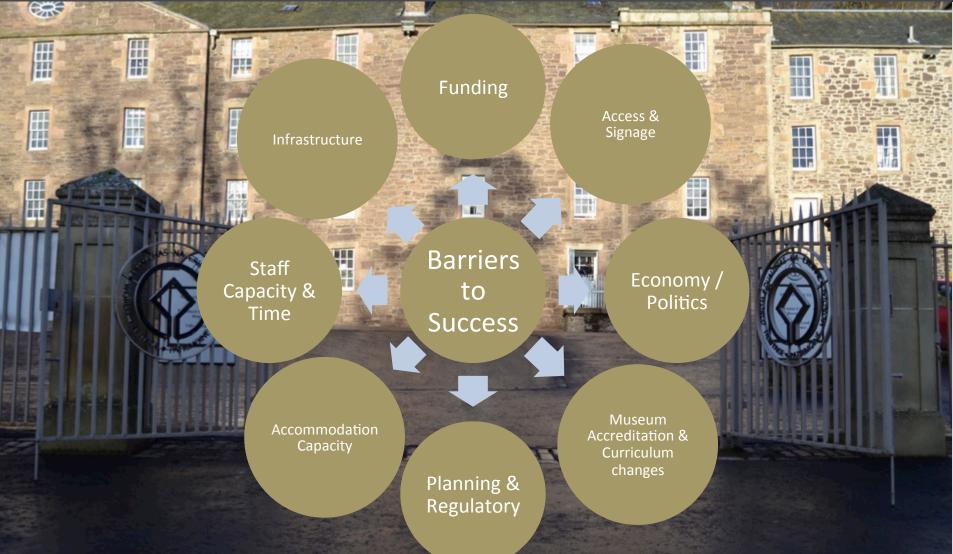
### VisitScotland Advert 2016 | Scotland. A Spirit of its Own - Spirit Lights



55,033 views

### New Lanark World Heritage Site Visitor Attraction Redevelopment





New Lanark World Heritage Site Innovative Experience of a Historic Site

Perceptions of Heritage Change. We must:

- Stay active in our thinking
- Keep innovating
- Be forward thinking
- Become market leaders
- Work co-operatively
- Be entrepreneurial in our outlook

.....Remain true to the ethos of Robert Owen and our Outstanding Universal Value