







### But what is EWH?

Mission: to celebrate our World Heritage city by involving residents, businesses and visitors to deliver crucial social, environmental and economic benefits, ensuring that our future is as bright as our past

An independent charity that jointly manages the Old and New Towns of Edinburgh World Heritage Site











### A history of tourism in Edinburgh

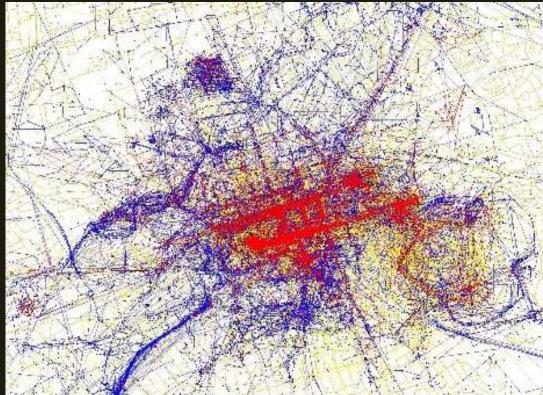
1770s onward – impressionistic travel accounts

- Edward Topham's letters of 1774/5
- Samuel Johnston and Bozzy's tour
- 1840s A profusion of guidebooks
  1860s Wealthy continental and US visitors
  1947 Festival





## Tourism today





### Tourism today

- 68% visitors drawn by its history
- 93% walking around the city
- Average discretionary spend about £16.00 per day
- Hotel occupancy ranges from 60% to 90%



### Impacts of tourism

- Worth £1.16bn to the economy (business tourism £300)
- **Balanced with**
- c3.6m visitors per year servicing the city
- Noise, litter, 24 hour city
- Tartan tat
- Short term lets



### **Edinburgh Tourism Action Group**

- Financed and supported by Scottish Enterprise.
- A wide range of organisations and businesses including Edinburgh Airport, Chamber of Commerce, NMS, Lothian Buses, Scottish Tour Guides Association, Essential Edinburgh, Edinburgh Hotels Association.
- Smaller steering group discusses and takes forward initiatives, such as the annual conference.
- ETAG organises a series of training and briefing sessions for the tourism sector in Edinburgh, publishes its business opportunity and market intelligence guides, and organises a yearly conference and showcase event.



### 2020 Strategy

3 key aims:

- Increase the number of visits and visitors by one third by 2020, from 3.27 million to 4.39 million visitors per annum, generating an additional 4.15 million visitor nights. This equates to an increase of 3% per annum;
- 2. Generate an extra £485 million per annum by 2020, taking the total visitor spending from £1.015bn to £1.5bn in 2010 prices;
- 3. Achieve 50% of additional visits during the months of October to March and reduce the current 40:60 split in visitors to 43:57 between October to March and April to September.

The Strategic Implementation Group is responsible for the collective leadership of the strategy, with senior representatives (eg CEC Chief Executive). A series of working groups develop activity to support the priorities of the strategy (eg world-class city management, quality of experience etc.)

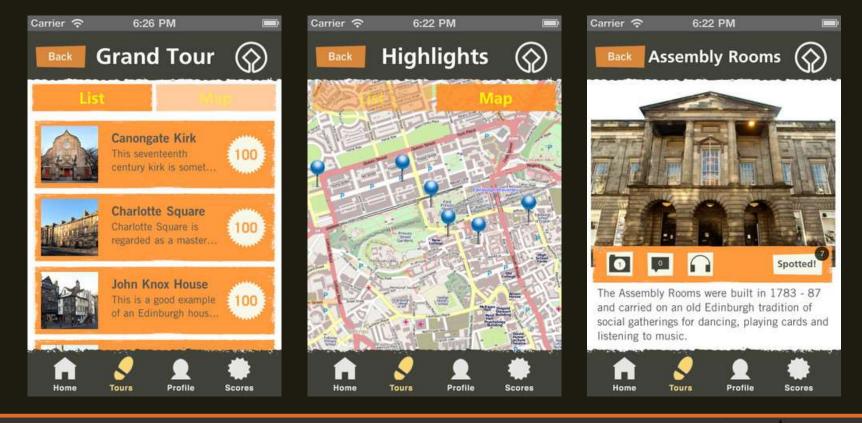


### EWH's work toward the strategy

- Encourage exploration



### World Heritage City App





### **Partnership Projects**

### Screen stars, politicians, culture and haute culsine

### Fornous Dinare

Le Chamberth restaurant developed a repusation for the bod and attracted many famous dhere including Shi Sean Conney and Johnny Cash. When he represent 2005, retroutant manager Bamday Haskest remaintered on particular dhere.

"Biobeth Taylor was very amail - shar's sheat shuck ne most about her. But ahne was very bubbly and thereby As areas as the left one and waters "Biobeth Taylor sait have" on it that was back in the 1990s, but I brink wate shig pathet sharin in the restaunct accreasives" Bid pothet shar in the restaunct accreasives a Bidminungh Greening News 8 Cts12005

### **Celebrity memories**

A long serving member of staff, remembers that here was good competition among the female staff to serve heart most Howard Name in a broadeds: Ball also reach gooting amily laces on tooled eggs for Dawn Franch's daughter, Johnny Cash allowing staff to use his line to estand the show and working downsation in the "Wen Only Ball which now instally frazes the lacked" cales.

### **TV Feetinal Venue**

Every Acquirities George Hotel accommodates delegates to the Media Guardan Editoricity transportal Twendom Feetral - the mast approximate event for the media and television industry. The Natival's closing "Statistics Night Party in the Beorge's Hing's Half' is a giftering event attended by television personalities from far and web.



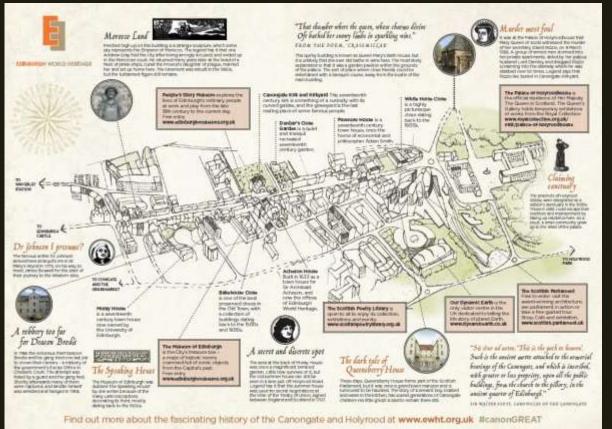




### Hotels - Volunteer Frank McGrail



### **Canongate – Holyrood Initiative**





### Edinburgh Food Heritage Trail

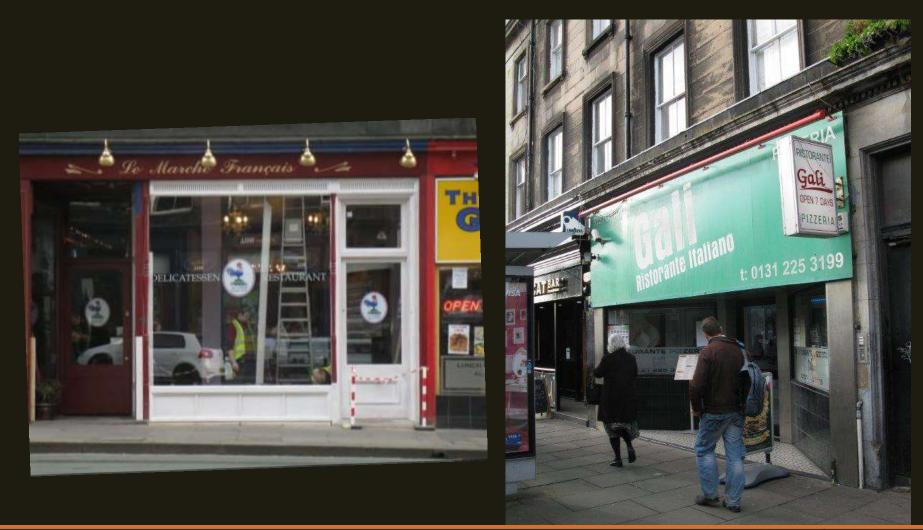




### **Business opportunities guide**













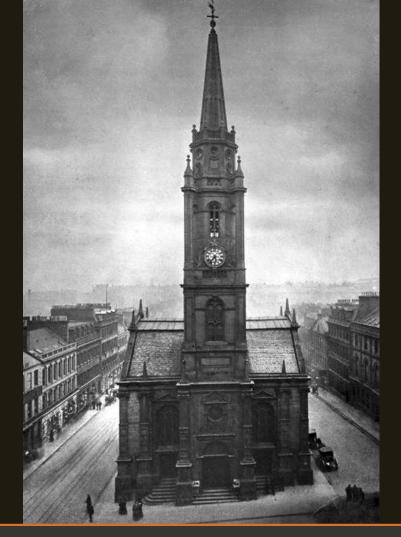














### BUT

- Hotel market now dominated by 3\* players
- Targets for increased rooms (4000) massively exceeded, again mostly 3\*
- Airport dominated by budget airlines
- No effective implementation structure





INSIDE Weather 2, Comment 18-19, Letters 20-21, Life & Times & Stars 22, Television 24-25, Puzzles 30, Announcements 32, Sport 37-44



FRANCESCO BANDARIN AND RON VAN OERS

# THE HISTORIC URBAN LANDSCAPE

Managing Heritage in an Urban Century







# @edinburghwh @adamfuturepast

### Edinburgh World Heritage

